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Translation

Rules governing Route Management in passenger traffic

Principes de fonctionnement du Route Management en trafic voyageurs Grundsätze der Arbeitsweise des Routen-Managements im Personenverkehr







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Summary

The purpose of this leaflet is to facilitate co-operation between Railway Undertakings (RUs) through the establishment of processes for developing and implementing product concepts on European international passenger relations routes. The leaflet describes the organisation of Route Management (RM) as well as its working principles, and defines the interfaces with Forum Train Europe (FTE). It also specifies the basic rules governing route management, including:

- its general organisation,
- its tasks, competencies and responsibilities,
- its working methods,
- the calendar of work,
- the list of routes (periodically amended and updated).



1 - Introduction

This leaflet sets out the working principles and organisation of Route Management (RM) within the UIC framework, highlighting its interfaces with Forum Train Europe (FTE).

It describes the processes involved in developing and implementing RM product concepts.

Railway Undertakings (RUs) are free to set-up other forms of organisation for the management of services in international rail passenger traffic.



2 - Scope

The route concept as used in the context of this leaflet applies to international markets which justify the operation of quality rail passenger services (see list or routes in Appendix B - page 10).

The leaflet stipulates the principles governing route management, particularly in terms of:

- its general organisation,
- its remits, tasks, and responsibilities,
- its methods of operation,
- its work calendar.

Route Management covers all types of international scheduled day and night passenger train services designated by the Railway Undertakings involved in a particular route.



3 - General organisation

3.1. - Route Management

- is conducted by representatives of the marketing and technical production planning (TPP) divisions of participating RUs;
- ensures implementation of the objectives set by the Top Management of RUs;
- puts into practice the guidelines defined by UIC;
- calls for co-operation with FTE and OSJD (see List of abbreviations page 29);
- involves collaboration with Capacity Managers (CM) as appropriate.
- **3.2.** Each Route Management team is generally led by the representative (or director) of the marketing division of the RU which generates the highest traffic volume or the largest business turnover on the route concerned, or is appointed for other specific motives.

Group sessions within the FTE are generally chaired by the same RU as that which manages the RM team concerned.

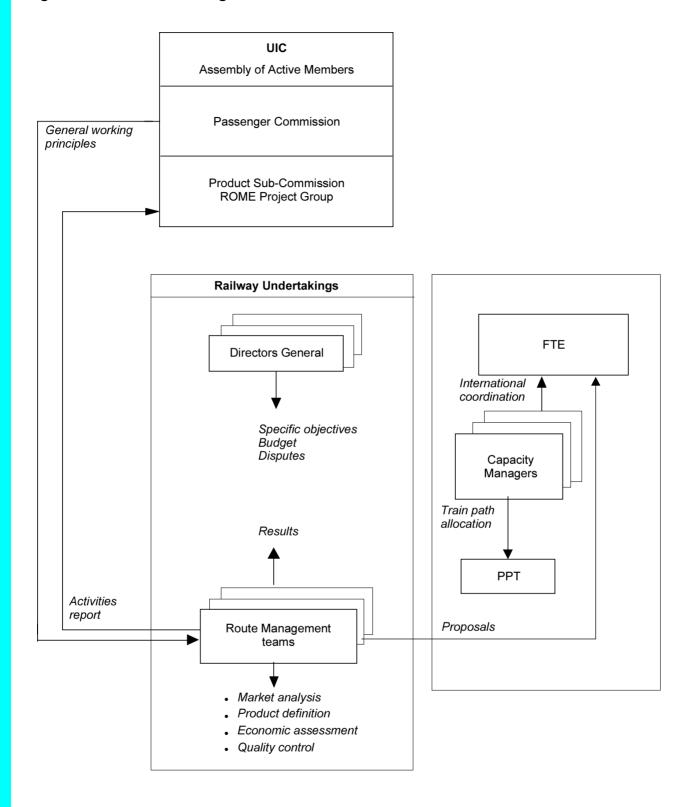
- **3.3.** Confidentiality of the matters addressed must be observed by all participants and in particular by the CMs when path-related issues are involved.
- **3.4.** The Top Management of participating RUs shall be informed by their RM representatives of the results of work and shall be referred possible policy differences for a ruling.
- **3.5.** The FTE shall be the structure within which the RUs concerned examine proposals framed by the RM teams, in accordance with the rules and internal procedures of this organisation.

The RUs shall ensure that the marketing function is suitably represented within the FTE by RM team members.

3.6. - The organisation chart on page 5 shows the general structure of RM teams.



Organisation of Route Management





4 - Tasks of Route Management teams

Route Management is primarily structured around the following key factors:

- Proper market intelligence concerning each route. To this end the RUs involved shall individually manage a database containing as a minimum the following inputs:
 - · overall traffic volumes and data on market potential,
 - · the modal split,
 - information on market shares (broken down according to reason for travel, national routes, ...),
 - · analyses of prices, including those of competing mode,
 - · description of the product and quality of the train service offered,
 - information on traffic density and traffic pattern on the route (by type of accommodation and class of travel), for each train and route segment,
 - information on the different products offered on a given route (by type of accommodation and class of travel), for each train and route segment,
 - information on the costs for a given route (by type of accommodation and class of travel) for each train and route segment.
- Organisation of market research and traffic-forecast analyses for use as inputs to the framing of product strategies and concepts.
- Development of strategies and product concepts in the short and/long term, taking account of:
 - · the technical feasibility of these concepts,
 - the resources needed (including in terms of infrastructure and rolling stock),
 - the cost-effectiveness of the concepts (profitability calculation).
- Application of processes defined for using the EC & EN product brands (see List of abbreviations
 page 29) (see Appendix D page 21).
- Preparation and submission of proposals, via the lead Railway Undertakings, for consideration during co-ordination sessions (in the framework of FTE group meetings).
- Definition of communications strategy (internal and external).
- Development of a quality-control system and its implementation.
- Definition of specifications for train cleaning during the journey.
- Continuous monitoring of the results of application of the package of proposed measures.
- Periodical compilation of activities reports (Model report form: See Appendix C page 19).



5 - Route Management methodology

5.1. - Route Management teams shall meet in principle at least once annually before the FTE A meeting. Any Railway Undertaking involved in a route may ask for a meeting to be convened whenever the need arises.

For each timetable period, the Route Management team defines:

- the services to be offered to customers (frequency, timings, train consists, provision of rolling stock, etc.),
- conditions for introducing these services on the market (product package, fares, services, distribution, communications, cleaning during the journey, etc.).
- **5.2.** The results of RM meetings shall be recorded in minutes. These shall form the basis for framing proposals to be submitted during the FTE meeting.
- **5.3.** When planning a service (timings, rolling stock, train consist, etc.), the corresponding work within the RM teams shall be harmonised with the FTE calendar given in Appendix A page 9.

This calendar means that product concepts planned for a given timetable period must be developed in time for the FTE A session. Agreement over the production plan shall be finalised during the FTE B session. Train paths shall be harmonised and allocated during the FTE C session.

Proposals for new train services and adaptations to existing train services must be notified to members involved in the particular route and to the lead Railway Undertaking at least one week before the start of the general conferences.

By common accord the parties concerned may at any time agree adaptations at short notice.

- **5.4.** Timescales for sending price details to the partners concerned shall be those specified in the TCV (see List of abbreviations page 29) or decided by joint agreement for market prices, global prices, etc.
- **5.5.** For other marketing measures, route managers shall agree as appropriate.



6 - List of routes

The list of routes decided by the UIC Product Sub-Commission in agreement with the RM team leaders and the FTE managing RU is given in Appendix B - page 10.

This list will necessarily be updated over time.



Appendix A - Calendar of Route Management and FTE activities as from 2002

| ${\sf Deadlines} \rightarrow$ | | Ye | ar - | . 2 | | | | | | Υ | 'ea | ır - | 1 | | | | | | | | | | Υ | ear | | | | | |
|--|----|-------|------|-----|----|----|----|----|----|----|-----|------|----|----|----|----|----|----|----|----|----|----|----|-----|----|----|----|----|----|
| | | М | ont | h | | | | | | | Мо | nth | 1 | | | | | | | | | | М | ont | n | | | | |
| ↓ Activities | 06 |] | 10 | 11 | 12 | 01 | 02 | 03 | 04 | 05 | 06 | 07 | 80 | 09 | 10 | 11 | 12 | 01 | 02 | 03 | 04 | 05 | 06 | 07 | 08 | 09 | 10 | 11 | 12 |
| Main timetable change | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - Route management | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Product strategies/concepts, etc. Provisional request, Final order | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - FTE A | | | | | | x | | | | | | | | | | | | | | | | | | | | | | | |
| Joint harmonisation of concepts (RM concepts) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Planning of train-consist requests, services | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Formulation of train-path requirements | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - FTE B | | | | | | | | | | х | | | | | | | | | | | | | | | | | | | |
| Agreement over production plan | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Identification of cross-frontier train-paths | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - FTE C (without railway undertakings) | | | | | | | | | | | х | | | | | | | | | | | | | | | | | | |
| Harmonisation of train paths to be allocated | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Collection of timetables for through train journeys | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - EWP | | | | | | | | | | | х | | | | | | | | | | | | | | | | | | |
| Service change (x) / implementation | | | | | | | | | | | | | | | | | х | | | | | | | | | | | | х |
| Intermediate modification | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Service change (x) / implementation | | | | | | | | | | | | | | | | | | | | | | | х | | | | | | х |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

- FTE A A Global conference "Production planning and formulation of train-path requirements" under the responsibility of Technical Production Planning (TPP). Capacity Managers are involved in this process in an advisory and consultative capacity.
- FTE B Global conference "Agreement on the production plan and identification of transfrontier train paths ordered and agreed at national level" under the joint responsibility of Technical Production Planning (TPP) and Capacity Managers (CM).
- FTE C Conference of Capacity Managers (CM) "Harmonisation / confirmation of train paths for allocation and collection of timetables for through train journeys" under the sole responsibility of CMs without the participation of railway undertakings.

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Appendix B - List of Routes

B.1 - Corridor 1: North - West

France Great Britain - ---- - (Austria →) Germany - Scandinavia Benelux

| No. | Routes | Extensions | | Main services | | ipating takings | Management | |
|-----|---|--|-----|---|---|---|---------------|-----------------|
| | | | | | Routes | Extensions | ROME | FTE |
| 1.1 | Germany (south) - Hamburg - Denmark | → France (North) → Scandinavia → Netherlands → Belgium → Austria | * | München / Rhine-Main / Rhine-Ruhr - København (Night traffic only) | DB AG, DSB | NS, SNCF, SNCB, Thalys, SJ, NSB, ÖBB | DB AutoZug | DB AG |
| 1.2 | Hamburg - København - Jütland | → Sweden | * | (München / Berlin) Hamburg - København Hamburg - Flensburg - Jütland | DB AG, DSB | SJ, NSB | DB AG | DB AG, DSB |
| 1.3 | Norway Denmark Sweden → Norway | | * * | København - Oslo København - Stockholm Stockholm - Oslo | DSB, SJ, NSB | | SJ | SJ |
| 1.4 | France (North) / Belgium Germany (North) / Berlin | → Denmark → Scandinavia | * | Paris / Brussels - Hamburg / Berlin (Night traffic only) | SNCF, SNCB, DB AG, (DB AutoZug) | DSB | SNCF | DB AG |
| 1.5 | London - (Sea) - Netherlands | | * | London - (Sea) - Amsterdam | AR ^a , NS, StL | | NS | NS |
| 1.6 | Oostend - Belgium - Rhine/Ruhr | → Paris | * | Oostend - Brussels - Köln Thalys Paris - Brussels - Köln/ Düsseldorf | SNCB, DB AG, Thalys SNCF | | SNCB | SNCB, Thalys |
| 1.7 | London - (Channel Tunnel) - Belgium - (Germany / Netherlands) | | * | London - Brussels - Köln London - Brussels - Amsterdam | Eurostar (UK), Eu- rotunnel, SNCF, DB AG, SNCB, NS | | Eurostar | Eurostar |

a. Anglia Railway Train Service



B.2 - Corridor 2: East - West

| No. | Routes | Extensions | xtensions Main services | | | cipating rtakings | Management | | |
|-----|---|-------------------------|-------------------------|--|--|----------------------|------------|-------|--|
| | | | | | Routes | Extensions | ROME | FTE | |
| 2.1 | Netherlands - Germany (North) - Berlin | | * | Amsterdam - Osnabrück - Hannover - Berlin (Day traffic only) | NS, DB AG | | NS | DB AG | |
| 2.2 | Russia/Ukraine Germany - Poland Baltic States | | * | Berlin - Warszawa - Moskva - St. Petersburg Berlin - Warszawa - Kiev -Vilnius | DB AG, PKP, UZ, RZD, BC, LG | | DB AG | DB AG | |
| 2.3 | Germany - Poland | | * | Berlin / Dresden - Wroclaw - Warszawa / Krakow | DB AG, PKP | | DB AG | DB AG | |
| 2.4 | Russia/Ukraine Czech Rep Poland Baltic States | → Slovakia → Hungary | * * * | Praha - Warszawa Budapest - Warszawa - Moskva Praha - Warszawa - Moskva - Kiev Praha - Warszawa - Vilnius / St. Petersburg | CD, PKP, UZ, RZD, BC, LG, LDZ, EVR | ZSR, MAV | CD | CD | |



B.3 - Corridor 3: North - South

| No. | Routes | Extensions | Main services | | ipating takings | Mana | gement | |
|------|--|--|---|--|---------------------|-------|---------|--|
| | | | | Routes | Extensions | ROME | FTE | |
| 3.1 | Netherlands / Germany - Switzerland - Italy | | * Rhine / Ruhr - Switzerland - Milano * Rhine / Main - Switzerland - Milano | NS, DB AG, SBB, BLS, FS | | DB AG | DB AG | |
| 3.2 | Germany - Austria - Italy | → Czech Rep. → Greece | * Berlin / München - Brenner - Verona - Venezia / Milano / Roma | DB AG, ÖBB, FS | CD, CH | FS | DB AG | |
| 3.3 | Germany - Basel - Switzerland | | * Hamburg - Frankfurt - Zürich * Rhine / Ruhr - Zürich | DB AG, SBB, BLS | | DB AG | DB AG | |
| 3.30 | Germany - Schaffhausen - Switzerland | → Italy | * Stuttgart - Zürich | DB AG, SBB, CISALPINO | FS | DB AG | DB AG | |
| 3.4 | Germany - Bregenz - Switzerland | | * München - Zürich | DB AG, ÖBB, SBB | | DB AG | DB AG | |
| 3.5 | Benelux/France - Switzerland - Italy | | * Brussels - Milano * Brussels - Switzerland | SNCF, SNCB, CFL, SBB, BLS, FS | | SNCB | SNCB | |
| 3.6 | Switzerland - Gotthard / Simplon - Italy | → Slovenia - Croatia | * Zürich/Basel - Milano - Venezia/ Roma * Geneva/Bern - Milano - Venezia/ Roma | SBB, BLS, FS | SZ, HZ | SBB | SBB | |
| 3.7 | Austria - Italy | → Slovakia, Czech Rep. → Hungary | * Praha / Budapest - Wien - Venezia - Roma / Milano | ÖBB, FS | ZSR, CD, MAV | FS | ÖBB | |
| 3.8 | Italy - Brindisi - Greece | | * Milano - Brindisi - Athine | FS, CH | | FS | FS | |
| 3.9 | Italy - Slovenia - Croatia - Hungary | → Jugoslavia → Ukraine - Russia → Romania | * Venezia - Ljubljana - Zagreb - Budapest | FS, SZ, HZ, MAV | JZ, UZ, RZD, CFR | FS | FS, MAV | |



B.4 - Corridor 4: North - South-East

| No. | Routes | Routes Extensions | | | ipating takings | Management | | |
|-----|---|------------------------------------|---|---------------------------|--------------------|------------|----------------------|--|
| | | | | Routes | Extensions | ROME | FTE | |
| 4.1 | Norway / Sweden - Sassnitz - Berlin | | * Oslo / Stockholm - Malmö - Sassnitz - Berlin | SJ, DB AG | NSB, DSB | SJ | SJ | |
| | | | (day trains only) | | | | | |
| 4.3 | Germany - Czech Rep Slovakia - Hungary | → Romania | * Berlin - Praha - Bratislava - Budapest | DB AG, CD, ZSR, MAV | CFR | DB AG | DB AG, MAV, CD | |
| 4.4 | Germany - Czech Rep Austria | | * Berlin - Praha - Wien | DB AG, CD, ÖBB | | DB AG | DB AG | |
| 4.5 | Czech Rep Slovakia - Hungary | | * Praha - Bratislava - Budapest | CD, ZSR, MAV | PKP | CD | CD | |
| 4.6 | Germany - Czech Rep. | | * Nürnberg / München - Praha | DB AG, CD | | DB AG | DB AG | |
| 4.7 | Austria - Czech Rep Poland | → Ukraine / Belarus - Russia | * Wien - Breclav - Praha * Wien - Breclav - Warszawa | ÖBB, CD, PKP | BC, RZD | ÖBB | ÖBB, CD, PKP, RZD | |
| 4.8 | Austria - Slovakia | → Ukraine / Belarus - Russia | * Wien - Bratislava | ÖBB, ZSR | UZ, BC, RZD | ÖBB | ÖBB | |



B.5 - Corridor 5: West - South-East

Germany (Great Britain →) France - ----- - Austria - Hungary Switzerland

| No. | Routes | Extensions | Main services | | | cipating rtakings | Management | | |
|-----|--|--|---------------|---|--------------------------------|----------------------|------------|------------------------|--|
| | | | | | Routes | Extensions | ROME | FTE | |
| 5.1 | Paris - Rhine / Main | → (France (South)) → Germany (West) → Luxembourg | * | Paris - Saarbrücken - Frankfurt (Main) | SNCF, DB AG | CFL | SNCF | DB AG, SNCF | |
| 5.2 | Paris - Germany - Austria - Hungary | → Romania | * | Paris - München - Wien - Budapest | SNCF, DB AG, ÖBB, MAV | CFR | SNCF | DB AG, SNCF, ÖBB | |
| 5.3 | Switzerland - Austria | → Slovenia - Croatia - Yugoslavia | * | Basel - Zürich - Wien - Budapest | SBB, ÖBB, MAV | JZ, SZ, HZ | ÖBB | ÖBB | |
| 5.4 | Paris - Basel - Switzerland | → A ustria | * | Paris - Zürich | SNCF, SBB | ÖBB | SNCF | SNCF | |



B.6 - Corridor 6: North-West - Centre

(Great Britain \rightarrow) Benelux - Germany - Austria - Hungary (\rightarrow Romania)

| No. | Routes | Extensions | Main services | | cipating rtakings | Management | |
|-----|-----------------------------|----------------------|---|-----------------------------------|----------------------|---------------|---------------|
| | | | | Routes | Extensions | ROME | FTE |
| 6.1 | Netherlands - Rhine / Ruhr | | * Amsterdam - Arnhem - Köln | NS, DB AG | | NS | DB AG |
| 6.2 | Netherlands | → Italy → Denmark | (night traffic only) * Amsterdam / Brussels - Wien * Amsterdam / Brussels - München * Amsterdam - Berlin / Dresden (Praha) | DB AG, NS, SNCB, ÖBB, CD | FS | DB AutoZug | DB AG |
| 6.3 | Germany - Austria | | * Hamburg / Ruhr - Frankfurt - Wien * Hamburg / Ruhr - München - Wien | DB AG, ÖBB | | DB AG | DB AG, ÖBB |
| 6.4 | Germany - Austria - Hungary | → Romania | München - Wien - Budapest Köln / Ruhr - Frankfurt - Wien - Budapest | DB AG, ÖBB, MAV | CFR | DB AG | DB AG, ÖBB |



B.7 - Corridor 7: East - South-East

| No. | Routes | Extensions | Main services | | cipating rtakings | Manag | ement |
|------|--|---|---|--|-----------------------|-------|------------------|
| | | | | Routes | Extensions | ROME | FTE |
| 7.1 | Austria - Hungary - Jugoslavia - Macedonia - Greece | | * Wien - Beograd - Athine | ÖBB, MAV, JZ, MZ, CH | | ÖBB | ÖBB |
| 7.2 | Austria - Hungary - Jugoslavia - Bulgaria - Turkey | | * Wien - Beograd - Istanbul | ÖBB, MAV, JZ, BDZ, TCDD | | ÖBB | ÖBB |
| 7.3 | Hungary - Jugoslavia - Macedonia - Greece Bulgaria - Turkey Romania - Bulgaria - Greece | → Romania → Ukraine - Russia → Turkey | Budapest - Beograd Budapest - Beograd - Skopje - Thessaloniki Budapest - Beograd - Sofia - Istanbul | MAV, JZ, MZ, CH, BDZ, TCDD | UZ, RZD, BC | MAV | MAV |
| 7.4 | Poland - Czech Rep Slovakia - Hungary | → Belarus - Russia → Romania | Warszawa - Breclav - Budapest Warszawa - Breclav - Bratislava | PKP, CD, ZSR, MAV | RZD, BC, CFR | PKP | PKP, MAV |
| 7.5 | Germany - Austria - Slovenia - Croatia - Jugoslavia | → Switzerland | * München - Ljubljana / Zagreb / Beograd | DB AG, ÖBB, SZ, HZ, JZ | SBB | ÖBB | ÖBB |
| 7.6 | Russia - Ukraine - Moldova - Romania - Bulgaria | → Greece → Turkey | * Moskva - Kiev - Kichiniev - Bucuresti - Sofia | RZD, UZ, CFM, BDZ, CFR | CH, TCDD | BDZ | BDZ |
| 7.7 | Hungary - Ukraine - Belarus/ Russia - Baltic States | | Budapest - Kiev - Moskva Budapest - Lvov - Vilnius - Riga - St. Petersburg | MAV, RZD, UZ, BC, LG, LDZ, EVR | | MAV | MAV, UZ |
| 7.8 | Hungary - Romania | → Slovakia → Bulgaria | * Budapest - Bucuresti | MAV, CFR | ZSR, BDZ | MAV | MAV |
| 7.9 | Hungary - Croatia | → Slovakia → Bosnia- Herzegovina | Budapest - Zagreb - Rijeka / Split Budapest - Usijek - Sarajevo / Split | MAV, HZ | ZSR, ZRS, ZBH | MAV | MAV, HZ |
| 7.10 | Yugoslavia - Romania | → Macedonia | Beograd - Timisoara - Bucuresti Novi Sad - Timisoara | JZ, CFR | MZ | JZ | JZ |
| 7.11 | Slovenia - Macedonia Bosnia-Herzegovina | → Bulgaria → Romania → Turkey → Greece | * Ljubljana - Zagreb - Beograd - Skopje * Ljubljana - Sarajevo * Ljubljana - Doboj | SZ, HZ, JZ, ZRS, MZ, ZBH | BDZ, CFR, CH, TCDD | SZ | SZ, HZ, JZ |



B.8 - Corridor 8: North-West 7- South

| No. | Routes | Extensions | Main services | | ipating takings | Management | |
|-----|--|--------------------|--|--|--------------------|------------|-----------------|
| | | | | Routes | Extensions | ROME | FTE |
| 8.1 | Benelux - France (South) Thalys services beyond Paris | → Spain (North) | * Benelux - Southern France | SNCB, NS, CFL, SNCF, Thalys, CFF | RENFE | SNCF | SNCF, Thalys |
| 8.2 | Geneva Paris - Vallorbe - Switzerland Pontarlier | | * Paris - Geneva / Lausanne / Zürich | SNCF, SBB, BLS | | SNCF | SNCF |
| 8.3 | Modane Paris Italy Vallorbe | | * Paris - Milano - Venezia / Torino / Napoli | SNCF, SBB, FS | | SNCF | SNCF |
| 8.4 | Netherlands - Belgium - Luxembourg | → France (East) | * Amsterdam - Liège - Luxembourg | NS, SNCB, CFL | SNCF | NS | NS |
| 8.5 | Paris - Belgium - Netherlands | | Paris - Brussels - Amsterdam Paris - Namur | SNCF, SNCB, NS, Thalys | | SNCF | SNCF/ Thalys |
| 8.6 | Paris - London Eurostar services beyond Paris | | * Paris - London | SNCF, Eurostar (UK) | | SNCF | Eurostar |



B.9 - Corridor 9: West - South-West

| No | Routes | Extensions | Main services | | ipating takings | Management | |
|-----|---|------------|--|----------------------------|--------------------|------------|-------|
| | | | | Routes | Extensions | ROME | FTE |
| 9.1 | Paris - Spain - Portugal | | Paris - Barcelona / Madrid Paris - Lisboà / Porto | SNCF, RENFE, CP | | SNCF | SNCF |
| 9.2 | Switzerland Spain - France (South) Italy | | Barcelona - Geneva / Milano | RENFE, SNCF, SBB, FS | | SNCF | SNCF |
| 9.3 | Spain - Portugal | | Madrid - Lisboà | RENFE, CP | | RENFE | RENFE |



Appendix C - Route-Management Activities Report

| Täti | port d'activités du Route gkeitsbericht des Route ite-Management Activiti | n-Managements | Période d'horaire Fahrplanperiode Timetable period | | | | | |
|---------------------|---|---|--|----------------------|--|--|--|--|
| Itiné Rou Rou | | | | N° Nr. No. | | | | |
| 1 | Activités du Route Man Route-Management Ac | | es Routen-Managements / | | | | | |
| | Anzahl Sitzungen für die Ar | | la période d'horaire considérée der betrachteten Fahrplanperio iod concerned | | | | | |
| | | Entreprises participantes (initi Participating Undertakings (ini | ales) / Beteiligte Bahnunternehr tials/symbol) | nungen (Initialen) / | | | | |
| | | | | | | | | |
| 2 | Probleme in Bezug auf des FTE | die Abwicklung der Arbe | sein du Route Managemei eiten im Rahmen des Route anagement teams and the | en-Managements und | | | | |
| | Y a-t-il eu des problèmes? Hat es Probleme gegeben? Have there been problems? | | Non Nein No | | | | | |
| | | sures permettant d'y remédier ol Maßnahmen wurden zu deren E te remedial action planned | | | | | | |
| | | | | | | | | |
| 3 | Autres problèmes / Wei | tere Probleme / Other pr | oblems | | | | | |
| | Questions en suspens Offene Fragen Matters pending | Ja I | Non Différends Nein Konfliktfälle No Disputes | Oui Non Nein Yes No | | | | |
| | Si "oui", lesquels(elles) ? / | Wenn "ja", welche ? / lf "yes", pl | ease give details | | | | | |
| | ♦ Mesures envisagées / V | orgesehene Maßnahmen / M | easures planned : | | | | | |

19 C6 **O**



| Rapport établi par / Bericht aufgenommen durch / Report compiled by: | | | | |
|---|--|--|--|--|
| Entreprise ferroviaire responsable / Verantwortliches Eisenbahnverkehrsunternehmen / Lead railway undertaking | | | | |
| Service / Dienst / Service | | | | |
| Personne responsable / Verantwortliche Person / Coordinator | | | | |
| Date / Datum / Date | | | | |
| Signature / Unterschrift / Signature | | | | |
| | | | | |
| | | | | |

A renvoyer jusqu'au 30.11. au Réseau président du Groupe de projet ROME Zurücksenden bis 30.11. an Leitende Bahn der Projektgruppe ROME to Chairman RU of ROME Project Group



Appendix D - Characteristics of EC-EN trains

Worksheets for evaluating "EuroCity "-(EC) and "EuroNight"'-(EU) criteria

D.1 - EC Form

| "EuroCi | ty"-EC | Train No. |
|----------|---------------------------------|---------------------------------|
| Run: | | |
| Conditio | ons for use of EC brandname: | At least 37 points |
| Plus: | Criteria 1c, 2a, 2b, 2c, 3a, 3c | At least 2 points per criterion |

Evaluation of number of points: see Point D.2 - page 23.

1- Journey time

1a) Revenue speed

| 1a | Run | Journey time | km | Revenue speed | |
|----|---------------------|--------------|----|---------------|--------|
| | Railway Undertaking | | | | |
| | | | | | |
| | | | | | |
| | | | | | Points |
| | | | | | Points |
| | Total I | | | | |

1b) Mean distance between station stops

| 1b | Run | No. of stops | km | Mean distance | |
|----|---------------------|--------------|----|---------------|--------|
| | Railway Undertaking | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | Points |
| | Total II | | | | |

21 C6



1c) Stopping time as a percentage of total journey time

| 1c | Run | Journey time | Min. stop | % over journey duration | |
|----|---------------------|--------------|-----------|-------------------------|--------|
| | Railway Undertaking | | | | |
| | | | | | |
| | | | | | |
| | | | | | Points |
| | Total III | | | | |

2- Type of coach, Standard of comfort

| 2 | Type of coach/Comfort | Criteria fulfilled by service offered | Points |
|----|---------------------------------|--|--------|
| 2a | Air conditioning | Air conditioned / Non air conditioned train | |
| 2b | Seat layout/ Condition of seats | Criteria as per <i>UIC Leaflets No. 567-1/2</i> ; Type X or Z design | |
| 2c | Technical age/Design | | |
| | Total IV | | |

3- Services

| 3 | Services | Points |
|----|------------------------------|--------|
| 3a | Catering | |
| 3b | Extra services | |
| 3с | Public-address announcements | |
| | Total V | |

| Grand total | Criteria 1a - 3c | |
|-------------|------------------|--|
|-------------|------------------|--|



D.2 - EC-train assessment checklist

1- Journey time

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----|------------------------------|-----------|---------------|--------------|----------|
| 1a | Revenue speed | > 135 kmh | 106 - 135 kmh | 90 - 105 kmh | < 90 kmh |
| | On hilly routes ^a | | > 90 kmh | 80 - 90 kmh | < 80 kmh |
| | | | Except for t | rain ferries | |

a. Alpine crossings:

Gotthard, Lötschberg, Simplon, Arlberg, Brixenthal, Tauern, Schober, Semmering, Brenner, Mont-Cenis, Modane

Run

Lindau - Bregenz - St. Margrethen, Göteborg - Oslo, Karlstad - Oslo via Charlottenberg, Kiruna - Narwik, Östersund - Trondheim, Balkans and Carpathians, Wroclaw-Katowice region

Railway Undertakings:

CFL, CD, ZSR

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----|--|-------------------|-----------------------|-------------------|---------------|
| 1b | Mean distance between station stops | > 100 km | 51 - 100 kmh | 30 - 50 kmh | < 30 kmh |
| | Suburban stations at the start and end of a journ not board or alight. | ourney do not cou | ınt, nor do rail-feri | ry stations where | passengers do |

| | 10 Points | 5 Points | 2 Points | 0 Point |
|---|-----------|----------|----------|---------|
| 1c Stopping time as a % of total journey time | < 10% | 10 - 15% | 18 - 20% | > 20% |

Possibility of attributing upper-threshold points in case of justified stops in touristic regions (exceptional ruling solely by UIC Product Sub-Commission).



2- Type of coach/Standard of comfort

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----|------------------|---------------------------------|------------------------------------|---|------------------------|
| 2a | Air conditioning | 1st & 2nd class air conditioned | 1st class air conditioned | 1st & 2nd class blast-air ventilation | Non-air conditioned |
| | | | 2nd class blast-air ventilation | | |

| | | | 10 Points | 5 Points | 2 Pc | oints | 0 Point | |
|----|------|------------------------|------------------------|------------------------------|--------------------|--------------|-----------------------------|--|
| 2b | Seat | layout, etc. | All criteria fulfilled | 1 criterion not fulfilled | 2 crite not ful | | 2 criteria not fulfilled | |
| | Requ | uirements: | | 1st class co | ach | 2nd | class coach | |
| | 1. | Number of seats | | | | | | |
| | | - Type X | | Maximum | 60 M | | Maximum 72 | |
| | | - Type Y | | Maximum | 54 | Ma | Maximum 66 | |
| | | - Type Z | | Maximum | 58 M | | Maximum 60 | |
| | 2. | Seat layout | | Maximur 3 - 0 or 2 | | | Maximum: - 0 or 2 - 2 | |
| | 3. | Seat upholstery | | Textile cove | ering Text | | tile covering | |
| | 4. | Minimum width per seat | | | | | | |
| | | - with arm rests | | 633 mm | 1 | | 633 mm | |
| | | - without arm rests | | 460 mm | 1 | | 460 mm | |
| | 5. | Seat depth | | 430 - 500 ו | mm | 430 | 0 - 500 mm | |
| | 6. | Level of inside noise | | Maximum 6 | 5 dB | Maximum 68 d | | |
| | | | | | | | | |

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----|---|---|--|--|--|
| 2c | Age of coaches (technical design) Introduction of new-generation vehicles may result in a change of classification | Maximum service life of 15 years with modernisation after 8 and 15 years respectively. Coach interior completely refurbished. | Service life 15-25 years or modernised. Good design. | Service life >25 years and modernised. | Service life >25 years, not modernised |



3- Services

| | 10 Points | 5 Points | 2 Points | 0 Point |
|----------------------|---|---|-------------------------|---------|
| 3a Catering services | Dining car or at-seat service in 1st class with full catering provided at meal times. Bistrot, bar or kiosk service at other times. | Bistrot/bar - At seat service in 1st class - Hot food available. ^a | Bar/kiosk or minibar | |

a. If the 1st and 2nd class coaches are fully air conditioned, and if the train's time of departure from formation yard and time of arrival at destination station lie between main meals, the train is awarded 10 points if it offers bistrot/bar, kiosk or minibar service.

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----|----------------|--|--|---|---------|
| 3b | Extra services | 4 or more extra services, for ex. telephone, papers, complimentary drinks, executive compartments, nappy-changing facilities, etc. | 2 or 3 extra services, for ex. telephone, papers, complimentary drinks, etc. in 1st class. | 1 extra service, for ex. telephone | |

| | | 10 Points | 5 Points | 2 Points | 0 Point |
|----------------|------------------------------|---|--|-------------------------------|---------|
| 3c Information | on, Public-address ements | Announcement of station stops, timetable information in 2 languages, bilingual prospectus | Announcement of station stops; solely on board the train: timetable information in 2 languages | Station stops announced | |



D.3 - Form EN

| "Е | EuroNight" EN Train No. | |
|-----|--|--------|
| Roı | ute: | |
| Coı | nditions for using the EN brand: | |
| | qualify for the EN quality brand the following "essential" criteria must absolutely illed. | be |
| CR | ITERIA | met |
| 1 | The trains are generally used by overnight passengers (managing railway undertakings must prove that they have taken all appropriate measures); if the train is to perform other duties, special-purpose coaches must be provided (where necessary on part of the route only) and station announcements made to this effect. | |
| | Application details: | |
| | The following options are allowed: | |
| | coaches for passengers travelling late evening/early morning, | |
| | identification of night-traffic coaches, | |
| | • termination of category C - c service, | |
| | provision of special precautionary price to segregate passengers. | |
| 2 | Proper names (at Railway Undertaking's discretion) to be determined. | |
| 3 | Coaches should preferably be airconditioned. In the absence of airconditioning, coaches must absolutely be fitted with air-blast ventilation. | |
| | Application details: | |
| | Coaches with air-blast ventilation are coaches with exchange of air even with windows closed without cooling of the air. | albeit |
| 4 | Coaches are disc-braked. | |
| 5 | Coaches must not be older than 20 years; older coaches are only permitted if major technical improvements including interior refurbishing have been carried out in the last ten years, and if the coach is in perfect working order. | |
| 6 | The trains form a block comprising a maximum of 2 sets of coaches running together (only one addition or separation per direction of running); only coaches meeting the imposed criteria shall be permitted in these sets. Block formation: one block of sleeping-cars, one block of couchette coaches. | |



| CRI | TERIA (C | Continued) | met | | |
|-----|--|---|-------|--|--|
| _ | Б., | | | | |
| 7 | • | e times from the main regions where passengers board the train must be between d midnight. | | | |
| 8 | Train arrival times at main destination regions must lie between 6 a.m and midnight. | | | | |
| 9 | | um of 2 commercial stops are permitted between 1 a.m and 5 a.m but not for or express-parcels services. | | | |
| 10 | | um of 2 stops between 0h00 and 1 a.m. and between 5 a.m. and 6 a.m. are for whatever reason (operating or commercial). | | | |
| 11 | _ | ne following service categories, at least two must be offered to passengers, with the B - c service categories being obligatory in all cases: | | | |
| | A - c | 1 or 2-berth compartments with washbasin in the compartment (only for Single, Double or Special) | | | |
| | В - с | T2/T2S,T3 Tourist sleeper with washbasin, and 4-berth compartments (beds/couchette without washbasin in the compartment (possible only with 4 occupants) | es) | | |
| | C - c | 6-berth couchette coaches, 2nd-class coaches with seated accommodation, reclining s ("sleeperettes"). | seats | | |
| | "Hotel tra | in" services may be introduced as a part-product. | | | |
| 12 | punctualit scheduled compensa | nonitoring and guidance should be provided at operating level to ensure 80% ty standards. A train shall be considered punctual if it arrives within 10 minutes of the d time of arrival. Customers should be offered a punctuality guarantee, with ation for delays of 30 minutes or more in the form of travel vouchers or refund of part all fare paid for travel in the premium train. | | | |
| 13 | Cleaning | during the journey should be conducted without the involvement of an outside team. | | | |
| | | crew and attendants shall take all appropriate measures to maintain cleanliness on train during its journey: | | | |
| | - remov | val of any wast/rubbish from the corridor, vestibule and compartments, | | | |
| | - thorou | ugh and frequent checks in toilets plus intermediate cleaning. | | | |
| 14 | Main clea Rules. | ning operation and cleaning at origin/destination station in accordance with RIC | | | |



CRITERIA (Continued) met Special services on board night trains. Service package A Service package B Service package C Documents/articles for distribution (free of charge = built into the fare) newspapers, periodicals periodicals toiletry items (toothbrush*, razor* toiletry items (soap. toothpaste*, comb*, shoe-shine shoe-shine cloth, drinkingcloth, sample of perfume*, water, refreshing towelette) drinking-water, paper tissues) as for A normal towels as for A menu list customs declaration * Not to be systematically distributed to customers, but only to be issued (free of charge) on request by train attendants in the form of a toilet kit. Customer care and catering services welcome to passengers as for A self-service in travel documents, customs declaration as for A sleeper or Bc service in compartment breakfast service in (all meals and drinks available at all times) compartment (other catering wake-up service on self-service basis at all return of documents times farewell to passengers as for A as for A Snacks included in the price evening snack, welcome drink, mineral water mineral water full breakfast light breakfast (bread, butter/margarine honey, jam,

cheese, sausage, muesli, tea or coffee).



List of abbreviations

CM Capacity Managers

EC EuroCity

EN EuroNight

EWP Europäischer WagenbeistellungsPlan (European Table of Through

Services)

FTE Forum Train Europe

OSJD Organisation for the Collaboration of Railways

RM Route Management

RU Railway Undertaking

TCV Tarif Commun Voyageurs (Standard Passenger Tariff)

TPP Technical Production and Planning